KIMO®
INSTRUMENTS

www.kimo.fr

Pressure • Temperature • Humidity • Air velocity • Airflow • Air quality • Tachometry • Sound level

Company profile

KIMO designs and manufactures instruments for measuring and monitoring air parameters :

- Pressure
- Temperature
- Humidity
- Air velocity
- Airflow
- Air quality
- Tachometry
- Sound level
- Illuminance
- Light

Market / Clients

Instruments for applications in many fields…

- Installers of heating and air-conditioning systems, technical designers, manufacturers of air handling units, operation and maintenance companies…
- Leading industries such as pharmaceutical plants, electronics plants…
- Process industries such as food, paper, nuclear…
- Building services, hospitals, clinics, greenhouses, museums…

Activity

Measuring instruments manufactured by KIMO -portable or fixed installation- are dedicated to:

Ensure the correct operation of heating, ventilation and refrigeration installations, to improve comfort and reduce energy over consumption.

Air conditioner control

Meet environmental standards and reduce emission of pollutants in the atmosphere.

Pressure control

Guarantee safety of people, by monitoring environment to avoid the spread of bacteria, gas, etc.. in food industry, pharmaceutical laboratories, hospitals, nuclear...

Clean room monitoring

Control and maintain optimal conditions for manufacturing and storage, in industry, museums, agriculture, breeding...

Cold chain monitoring

Company

Staff / Turnover Progress

Year	Staff	Turnover
1979	3	68.7 K€
1985	7	320 K€
1989	13	840 K€
1991	23	1.72 M€
1995	36	3.11 M€
1997	47	4.12 M€
1998	49	4.74 M€
1999	56	5.24 M€
2000	64	5.93 M€
2001	69	6.65 M€
2002	73	7.23 M€
2003	93	8.67 M€
2004	100	10 M€
2005	124	11.83 M€
2006	161	14.82 M€
2007	186	17.51 M€
2008	220	19.46 M€
2009	235	20.69 M€
2010	260	24.15 M€
2011	293	24.96 M€
2012	307	27.68 M€

KIMO supplies a broad spectrum of customers from small HVAC installers to large industrial plants

• Located in the industrial area of Montpon (France), the factory head office spreads over 10,000 m², with electronic and mechanical manufacturing lines, laboratories (1,500 m²), design and R&D Department, After-Sales Service, show-room, etc.

• KIMO supplies a broad spectrum of customers from small HVAC installers to large industrial plants, whatever the application, **thanks to its wide range of portable and fixed instruments.** KIMO product lines can meet requirements as diverse as pharmaceutical laboratories, airports, nuclear power stations, aeronautics, paper or automotive industries.

• **Kimo pays the greatest attention to quality and constantly improves its laboratories to control its manufactured instruments.** Kimo calibrates its devices according to AFNOR standards in pressure, humidity, air velocity, airflow, acoustics and electricity.

• For 30 years, **KIMO has been expanding and makes it a point of honour to be at the forefront of research and progress, and to offer high-quality services.**
KIMO is in touch with clients' needs, and also stimulates market demand.

Company

Created ..... January 1979
Legal form ..... Limited company with board of directors
Capital ..... 1,027,657 €
Staff (31/12/11) ..... 307 employees
KIMO - A KGF Group company

Management

Chairman .....Ms Moulinet
General Manager .....Mr Termini
Management Executive Directors .....Mr Marchand - Mr Buzzachera

Other information

Registered trademark

ISO 9001
Certified company

Temperature calibration chain
Accredited calibration laboratory
Cofrac Accreditation N°2-1885, scope accreditation available on www.cofrac.fr

Bernard MOULINET
1952-2011

KIMO is a 100% French-owned company

Company History

• **KIMO was set up in 1979** in Dordogne area (near Bordeaux) and is a 100% French-owned company. In its early days, the main activity was the manufacturing of liquid column manometers for pressure measurements.

• Mr Moulinet, founder of the company, focused all the company's efforts on design and manufacture of instruments to meet the increasing requirements of industry for control, regulation, maintenance in air monitoring fields.
Mr Moulinet met Mr Termini in 1985 which resulted in the setting up of a dynamic sales team and **establishment of our first sales agency located at east of Paris.**
This meeting was the beginning of a real passion for the enterprise, a will to expand and forge ahead, with the common goal that KIMO should become one of the leaders in HVAC field.

• These are the foundations ! The two "key men" combine their strengths and focus on their clients' needs, in order to anticipate the market demand and to respond accordingly. With the introduction of electronic instruments and with new parameters to measure (temperature, humidity, air velocity and airflow), KIMO expands his product range, and wins new markets.

• KIMO pays a great attention to maintain close contacts with its clients, who are the key asset for the company's development.
This dynamism, along with the desire to maintain a well-structured organization, has been rewarded with ISO 9001 certification of KIMO.
Thanks to constant efforts from all the staff, KIMO goes on increasing client satisfaction levels.
As a result of this success, KIMO has grown significantly in terms of production area, R&D, staff and sales team. The sales agency located in Lyon was the first local agency to be opened in order to meet the needs of South-East area and progressively, several agencies were open, such as Rennes, Lille, Aix-en-Provence, Toulouse, Strasbourg and a second agency at west of Paris.
From its know-how and by encouraging feedback from its dynamic sales team, KIMO understood the need to create a Distribution network specially dedicated to resellers.

• KIMO also established an Export Department which now represents

23% of turnover and covers more than 150 countries throughout Europe, America, Asia…

• Today, KIMO continues to develop and grow thanks to ongoing design and manufacture of new products, investment in new sophisticated technologies, meeting new standards and requirements of fields such as process industry, pharmaceutical, food, aeronautics, automotive, building services… and also thanks to the will of all KIMO Management **to continue to forge ahead !**

Key dates

1979	Creation of the company.
1981	Registration of KIMO trademark.
1987	Creation of "KIMO Paris (east)" sales agency.
1989	Building of the factory and head offices in the Industrial Area of Montpon.
1991	Merge of Kimo Montpon and Kimo Paris.
1995	Creation of "KIMO Lyon" sales agency. First extension of the factory.
1997	Creation of "KIMO Rennes" sales agency.
1998	KIMO "SARL" becomes KIMO "SA".
1999	Creation of Export Department in Paris sales agency.
2001	Certification of Quality System, as per ISO 9001 international standards. Creation of "KIMO Lille" sales agency.
2002	Creation of "KIMO Aix en Provence" sales agency.
2003	Certification of all KIMO sites as per ISO 9001 norms, 2000 version.
2004	KIMO celebrates its 25 years during Interclima Fair held in Paris.
2005	Second extension of the brand new factory and head offices (expanded from 1,800 to 5,000 m²).
2007	Creation of "KIMO Toulouse" sales agency.
2008	2008 Management Award / "Innovation" category / French South-West region.
2009	COFRAC accreditation of Thermometry Laboratory nr 2-1885 (see www.cofrac.fr) 2009 Management Award / French South-West region. Creation of "KIMO Strasbourg" sales agency. Creation of our distribution department in Lyon.
2010	Creation of our second sales agency located at west of Paris. Third extension of the brand new factory and head offices (expanded from 5,000 to 10,000m²). TADI 2010 Eco-conception award.
2011	New layout of sales offices and after-sales service working area December : death of Mr Moulinet.
2013	Creation of "KIMO Centre" sales agency

Products

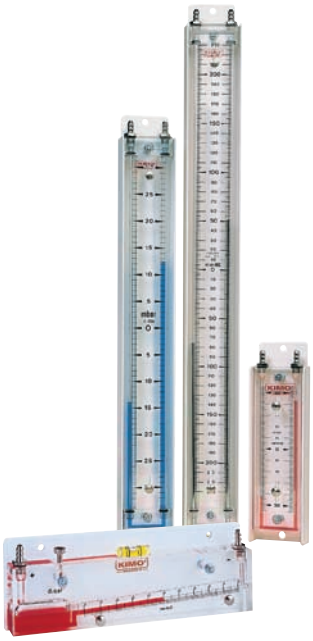
- **Portable instruments for HVAC :**
  thermometers, hygrometers, anemometers, manometers, tachometers, air quality.

- Pressure, humidity and air temperature **sensors / transmitters**
- **Displays**

- **Dataloggers**
  for temperature and humidity

KIMO designs and manufactures its products in France

- **Sound level meters**
- **Solarimeters**
- **Luxmeters**
- **Pitot tubes**
- **Blades and systems**
  for airflow measurements in ducts
- **Special** manufacturing



- **Liquid column**
  manometers

- **Airflow meter**
  air velocity and airflow, temperature, pressure

- Temperature **probes**

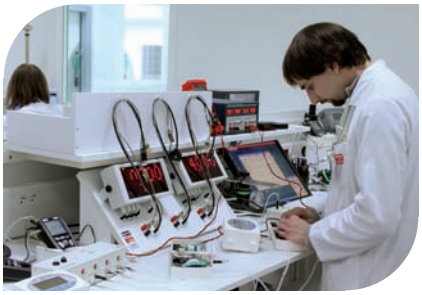
Laboratories

Metrology laboratories of KIMO

- PRESSURE
- TEMPERATURE
- HUMIDITY
- AIR VELOCITY
- AIRFLOW
- TACHOMETRY
- ELECTRICITY
- SOUND LEVEL
- SOLAR
- LIGHT

Calibration

To calibrate measuring instruments, our calibration benches are regularly checked in laboratories accredited by MNB COFRAC.



Thermometry laboratory

In our process of improvement, we decided to develop our thermometry laboratory, as per ISO/CEI 17025 norm. This project has been successfully finalized in April 2009 with our COFRAC accreditation in temperature, n°2-1885.

cofrac
ETALONNAGE

CALIBRATION

COFRAC
ACCREDITATION N°2-1885
SCOPE ACCREDITATION
AVAILABLE ON
WWW.COFRAC.FR

Sales organization

Export

Boulevard de Beaubourg - BP 48 - Emerainville
F-77312 MARNE LA VALLEE Cedex 2 - FRANCE
Tél. : +33 1 60 06 69 25
Fax : +33 1 60 06 69 29
Email : export@kimo.fr

KIMO exports in more than 150 countries throughout the world:

Australia	Denmark	Japan	Poland	Thailand
Austria	Ecuador	Jordan	Portugal	Tunisia
Argentina	Egypt	Korea	Qatar	Turkey
Belgium	Finland	Lebanon	Romania	United Arab Emirates
Brazil	Gabon	Malaysia	Russia	United Kingdom
Cambodia	Germany	Mexico	Saudi Arabia	United States
Cameroon	Greece	Morocco	Senegal	Venezuela
Canada	Hungary	Netherland	Singapore	Vietnam
Chile	Iceland	New Zealand	Spain	Yemen
China	India	Niger	South Africa	.....
Colombia	Indonesia	Nigeria	Sweden	.....
Côte d'Ivoire	Ireland	Norway	Switzerland	.....
Czech Republic	Italy	Peru	Taiwan	.....

France

Sales management of domestic and export departments :
PARIS (east) sales agency

Boulevard de Beaubourg - BP 48
Emerainville
77312 MARNE LA VALLEE Cedex 2
Tel. : 01 60 06 14 72
Fax : 01 64 80 46 15

Factory & Head Offices
SOUTH (west) sales agency

Zone Industrielle - BP 16
24700 MONTPON
Tel. : 05 53 80 85 00
Fax : 05 53 80 16 81

PARIS (west) sales agency
Actipôle - Bât. i - RDC
130/136 avenue Joseph Kessel
78960 VOISINS LE BRETONNEUX
Tel. : 01 30 02 81 20
Fax : 01 30 02 81 21

RHONE-ALPES sales agency
Parc des Pivolles
9 rue de Catalogne
69153 DECINES Cedex
Tel. : 04 72 15 88 72
Fax : 04 72 15 63 82

NORTH sales agency
Acticentre - CRT 2 - Bât. B
rue des Famards
59818 LESQUIN Cedex
Tel. : 03 20 90 92 95
Fax : 03 20 90 92 99

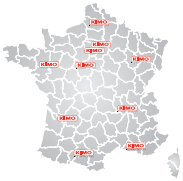
EAST sales agency
La Semeuse
20 place de la Liberté
67300 SCHILTIGHEIM
Tel. : 03 88 48 16 90
Fax : 03 88 48 22 08

BRITTANY sales agency
Parc Monier - Bât. A
167 route de Lorient
35000 RENNES
Tel. : 02 99 54 77 00
Fax : 02 99 54 77 09

PACA sales agency
Rue J-R G. Gauthier de la Lauzière
Bât. 9 - Parc du golf
13856 AIX EN PROVENCE
Tel. : 04 42 97 33 94
Fax : 04 42 97 33 98

MIDI-PYRENEES sales agency
4 rue Jean Monnet
Parc d'activités du Cassé II
31240 SAINT JEAN
Tel. : 05 61 72 84 00
Fax : 05 61 72 84 09

CENTRE sales agency
2 rue Lavoisier
45140 Ingré
Tél. : 02 38 23 00 40
Fax : 02 38 23 00 45



Distribution network

A service divided into 3 agencies to be in touch with all the distributors on the French territory.

- Paris..... Tel. : 01 60 06 69 33
- Bordeaux.... Tel. : 05 53 80 84 80
- Lyon..... Tel. : 04 72 15 01 70